

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF November				YEAR TO DATE			
		2007		2008		2007		2008	
		#	%	Increase / <Decrease>	Increase / <Decrease>	#	%	Increase / <Decrease>	Increase / <Decrease>
		260	145	<115>	<44.23%>	3877	2514	<1363>	<35.16%>
ENTIRE	Residential	109	65	<44>	<40.37%>	1563	1044	<519>	<33.21%>
	Vacant Land	121	55	<66>	<54.55%>	1793	1083	<710>	<39.60%>
	Commercial	1	0	<1>	<100.00%>	22	24	2	9.09%
	Condominium	29	24	<5>	<17.24%>	487	350	<137>	<28.13%>
	Business	0	1	1	0.00%	12	13	1	8.33%
PUNA	Residential	42	27	<15>	<35.71%>	512	370	<142>	<27.73%>
	Vacant Land	78	40	<38>	<48.72%>	1184	703	<481>	<40.63%>
	Commercial	1	0	<1>	<100.00%>	2	8	6	300.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	1	1	0.00%
SOUTH HILO	Residential	13	10	<3>	<23.08%>	225	160	<65>	<28.89%>
	Vacant Land	8	5	<3>	<37.50%>	93	67	<26>	<27.96%>
	Commercial	0	0	0		9	9	0	0.00%
	Condominium	4	7	3	75.00%	64	46	<18>	<28.13%>
	Business	0	0	0		2	3	1	50.00%
NORTH HILO	Residential	0	0	0		15	7	<8>	<53.33%>
	Vacant Land	2	0	<2>	<100.00%>	11	11	0	0.00%
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3	0	<3>	<100.00%>	28	18	<10>	<35.71%>
	Vacant Land	4	0	<4>	<100.00%>	17	12	<5>	<29.41%>
	Commercial	0	0	0		0	2	2	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	4	0	<4>	<100.00%>	35	21	<14>	<40.00%>
	Vacant Land	1	0	<1>	<100.00%>	28	25	<3>	<10.71%>
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	2	2	0.00%
SOUTH KOHALA	Residential	18	6	<12>	<66.67%>	218	146	<72>	<33.03%>
	Vacant Land	2	1	<1>	<50.00%>	74	34	<40>	<54.05%>
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	11	4	<7>	<63.64%>	169	131	<38>	<22.49%>
	Business	0	0	0		0	3	3	0.00%
NORTH KONA	Residential	20	17	<3>	<15.00%>	372	231	<141>	<37.90%>
	Vacant Land	5	2	<3>	<60.00%>	67	51	<16>	<23.88%>
	Commercial	0	0	0		5	4	<1>	<20.00%>
	Condominium	13	13	0	0.00%	249	172	<77>	<30.92%>
	Business	0	1	1	0.00%	9	4	<5>	<55.56%>
SOUTH KONA	Residential	3	0	<3>	<100.00%>	56	30	<26>	<46.43%>
	Vacant Land	4	2	<2>	<50.00%>	65	37	<28>	<43.08%>
	Commercial	0	0	0		3	0	<3>	<100.00%>
	Condominium	1	0	<1>	<100.00%>	3	1	<2>	<66.67%>
	Business	0	0	0		1	0	<1>	<100.00%>
KA'U	Residential	6	5	<1>	<16.67%>	102	61	<41>	<40.20%>
	Vacant Land	17	5	<12>	<70.59%>	254	143	<111>	<43.70%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		2	0	<2>	<100.00%>
	Business	0	0	0		0	0	0	



**MLS Sales Statistics  
Median Sales Price**

Big Island		MONTH OF				YEAR			
		November		Increase / <Decrease>	Increase / <Decrease>	TO DATE		Increase / <Decrease>	Increase / <Decrease>
		2007	2008			2007	2008		
		1,310,000	614,700	<695,300>	<53.08%>	1,860,833	1,428,000	<432,833>	<23.26%>
ENTIRE	Residential	350,000	285,000	<65,000>	<18.57%>	400,000	348,500	<51,500>	<12.88%>
	Vacant Land	47,000	29,000	<18,000>	<38.30%>	45,000	40,000	<5,000>	<11.11%>
	Commercial	450,000	0	<450,000>	<100.00%>	850,000	595,000	<255,000>	<30.00%>
	Condominium	463,000	226,200	<236,800>	<51.14%>	395,833	370,000	<25,833>	<6.53%>
	Business	0	74,500	74,500	0.00%	170,000	74,500	<95,500>	<56.18%>
PUNA	Residential	267,000	220,000	<47,000>	<17.60%>	261,325	221,200	<40,125>	<15.35%>
	Vacant Land	39,000	27,000	<12,000>	<30.77%>	38,000	30,000	<8,000>	<21.05%>
	Commercial	450,000	0	<450,000>	<100.00%>	337,500	577,500	240,000	71.11%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	555,000	555,000	0.00%
SOUTH HILO	Residential	350,000	239,250	<110,750>	<31.64%>	350,000	325,000	<25,000>	<7.14%>
	Vacant Land	265,000	199,000	<66,000>	<24.91%>	237,000	205,000	<32,000>	<13.50%>
	Commercial	0	0	0		590,000	550,000	<40,000>	<6.78%>
	Condominium	47,500	142,500	95,000	200.00%	105,000	139,000	34,000	32.38%
	Business	0	0	0		170,000	65,000	<105,000>	<61.76%>
NORTH HILO	Residential	0	0	0		480,000	297,900	<182,100>	<37.94%>
	Vacant Land	485,000	0	<485,000>	<100.00%>	385,000	427,000	42,000	10.91%
	Commercial	0	0	0		2,650,000	0	<2,650,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	371,300	0	<371,300>	<100.00%>	412,500	400,000	<12,500>	<3.03%>
	Vacant Land	1,384,000	0	<1,384,000>	<100.00%>	500,000	278,600	<221,400>	<44.28%>
	Commercial	0	0	0		0	455,000	455,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	400,000	0	<400,000>	<100.00%>	850,000	725,000	<125,000>	<14.71%>
	Vacant Land	3,600,000	0	<3,600,000>	<100.00%>	600,000	747,500	147,500	24.58%
	Commercial	0	0	0		600,000	0	<600,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	122,500	122,500	0.00%
SOUTH KOHALA	Residential	500,000	517,500	17,500	3.50%	550,000	475,000	<75,000>	<13.64%>
	Vacant Land	167,000	149,500	<17,500>	<10.48%>	394,500	275,000	<119,500>	<30.29%>
	Commercial	0	0	0		362,000	1,595,000	1,233,000	340.61%
	Condominium	900,000	2,850,000	1,950,000	216.67%	815,000	614,900	<200,100>	<24.55%>
	Business	0	0	0		0	135,000	135,000	0.00%
NORTH KONA	Residential	644,000	475,000	<169,000>	<26.24%>	617,000	549,000	<68,000>	<11.02%>
	Vacant Land	475,000	245,000	<230,000>	<48.42%>	475,000	300,000	<175,000>	<36.84%>
	Commercial	0	0	0		980,000	1,800,000	820,000	83.67%
	Condominium	350,000	247,000	<103,000>	<29.43%>	360,000	335,000	<25,000>	<6.94%>
	Business	0	74,500	74,500	0.00%	239,000	59,750	<179,250>	<75.00%>
SOUTH KONA	Residential	550,000	0	<550,000>	<100.00%>	525,000	390,000	<135,000>	<25.71%>
	Vacant Land	271,250	492,250	221,000	81.47%	277,500	200,000	<77,500>	<27.93%>
	Commercial	0	0	0		1,700,000	0	<1,700,000>	<100.00%>
	Condominium	242,500	0	<242,500>	<100.00%>	242,500	235,000	<7,500>	<3.09%>
	Business	0	0	0		90,000	0	<90,000>	<100.00%>
KA'U	Residential	229,500	190,000	<39,500>	<17.21%>	246,000	215,000	<31,000>	<12.60%>
	Vacant Land	47,000	27,500	<19,500>	<41.49%>	35,000	35,000	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		330,000	0	<330,000>	<100.00%>
	Business	0	0	0		0	0	0	